



COURTNEY BUCK / courtney@nathanlandaz.com

CITY OF GLENDALE, ARIZONA

VISION 2, PARCEL A

LOCATION

Site is located west of the southwest corner of 99th Avenue and Glendale Avenue in the City of Glendale, Arizona.

SIZE

17.6 Gross Acres (766,656 SF)

ASSESSOR PARCEL NUMBER

102-60-014E (Portion)

ZONING

Planned Area Development | City of Glendale

Parcel A: Multi-Family Use Designation

- Development Standards show preferred use as: Very High Residential with allowable uses of MDR, HDR, Office and Employment.
- Minimum Building Stories/Height: 4/55'

MINIMUM SUGGESTED OFFERING PRICE

\$17,633,088 (\$23.00/SF)

TERMS

Cash

PROPERTY TAXES

2022 Assessment: \$2,263.56 (entire parcel)

COMMENTS

Site lies within the 188-acre Vision 2, a mixed use zoned project located just west of the Loop 101, south of St. Joseph's Westgate Medical Center, directly east of the Loop 101 Glendale exit, Desert Diamond Arena, Westgate, Tanger Outlets and NFL Arizona Cardinals stadium.



UTILITIES

Water:

The City will be the water service provider for the site. Existing water infrastructure consists of a 12-inch waterline in Glendale Avenue, a 12-inch waterline in 99th Avenue, and an 8-inch waterline one-quarter mile south of the Maryland Avenue alignment. Developers of Parcels will be required to connect to the public system, completing waterline loops where necessary to provide sufficient domestic, fire and landscape service to the Parcels.

Wastewater:

The City will be the wastewater service provider for the Property. Existing wastewater infrastructure consists of an 8-inch sewer in the eastern portion of Glendale Avenue, and 15-inch and 42-inch sewers in 99th Avenue. 8-inch sewer stubs will be provided for properties adjacent to Ballpark Boulevard. Due to the site topography and the fact that the city does not have a sewer outfall along the western boundary, a lift station will be required to pump wastewater generated by the Vison 2 Master Plan to the 42-inch sewer in 99th Avenue. As lift stations are site specific, lift stations are not included in the development impact fee schedule for the City water and sewer.

Lift Station:

As part of the Master Development for the Vision 2 PAD, a lift station is required to service the area. Development of all parcels will require the developer/property owner(s) to structure an agreement to establish cost-share amounts to utilize a proportionate share of the lift station. Such agreements will need to be documented and recorded before permits for construction are issued.

Other Infrastructure:

In conjunction with the Vision 2 Master Plan, the Developers will prepare and submit to the City a plan which determines the size and types of infrastructure and associated phasing necessary to develop the Vision 2 Master Plan for approval. Subsequent Plans will be provided as required by the city.



GLENDALE QUICK FACTS



POPULATION

2021 population: 259,659
Annual population growth: 0.94%
Median age of 34



HOUSEHOLDS

Number of households: **85,298** Median household income: **\$56,991**



TARGETED INDUSTRIES

Aerospace & Aviation Healthcare & Bioscience Manufacturing Tech & Innovation



SPORTS

Glendale is fast becoming the nation's new sports mecca with a lineup of professional football, Spring Training baseball, auto racing, NCAA regionals and home to the VIZIO Fiesta Bowl. Source: glendaleaz.gov



ECONOMIC DEVELOPMENTS

303 Logistics
Merit Partners \$1.5B Logistics Park
303 Loop Development Boom
Waste Management Glendale
Red Bull, Ball & Rauch
Topgolf
Crystal Lagoons Island Resort
Source: glendaleaz.gov



EDUCATION

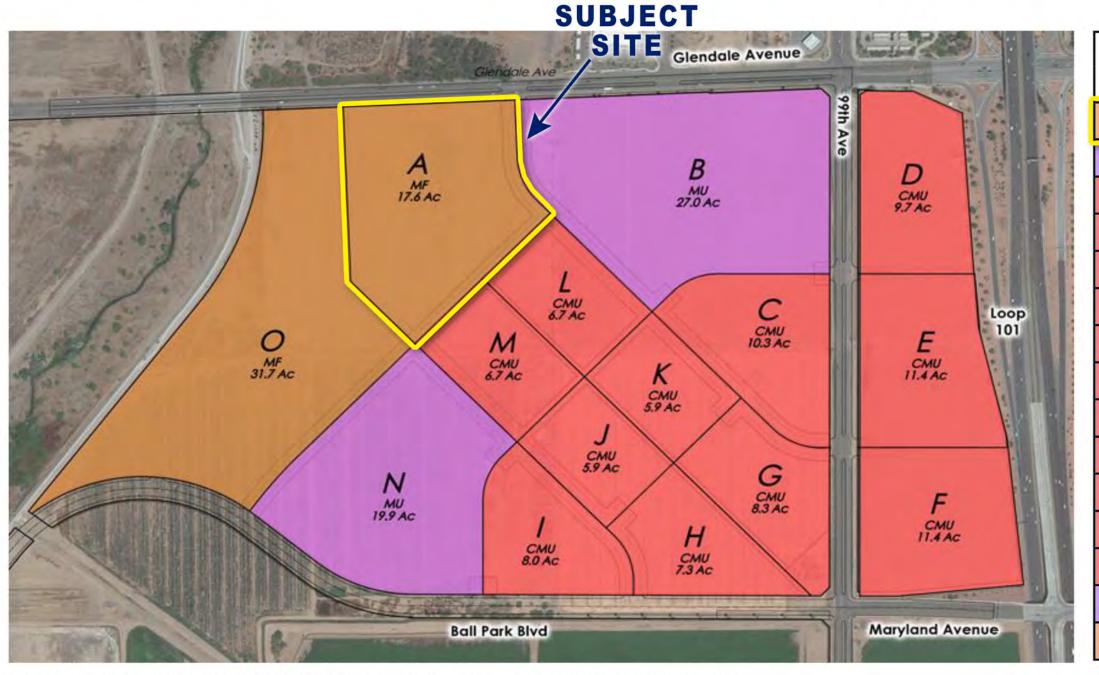
ASU West Campus 15,000
Midwestern University 6,900
Grand Canyon University 22,000
Glendale Community College 15,112
Arizona Christian University 870
Embry Riddle Aeronautical University 6,402
Ottowa University 831





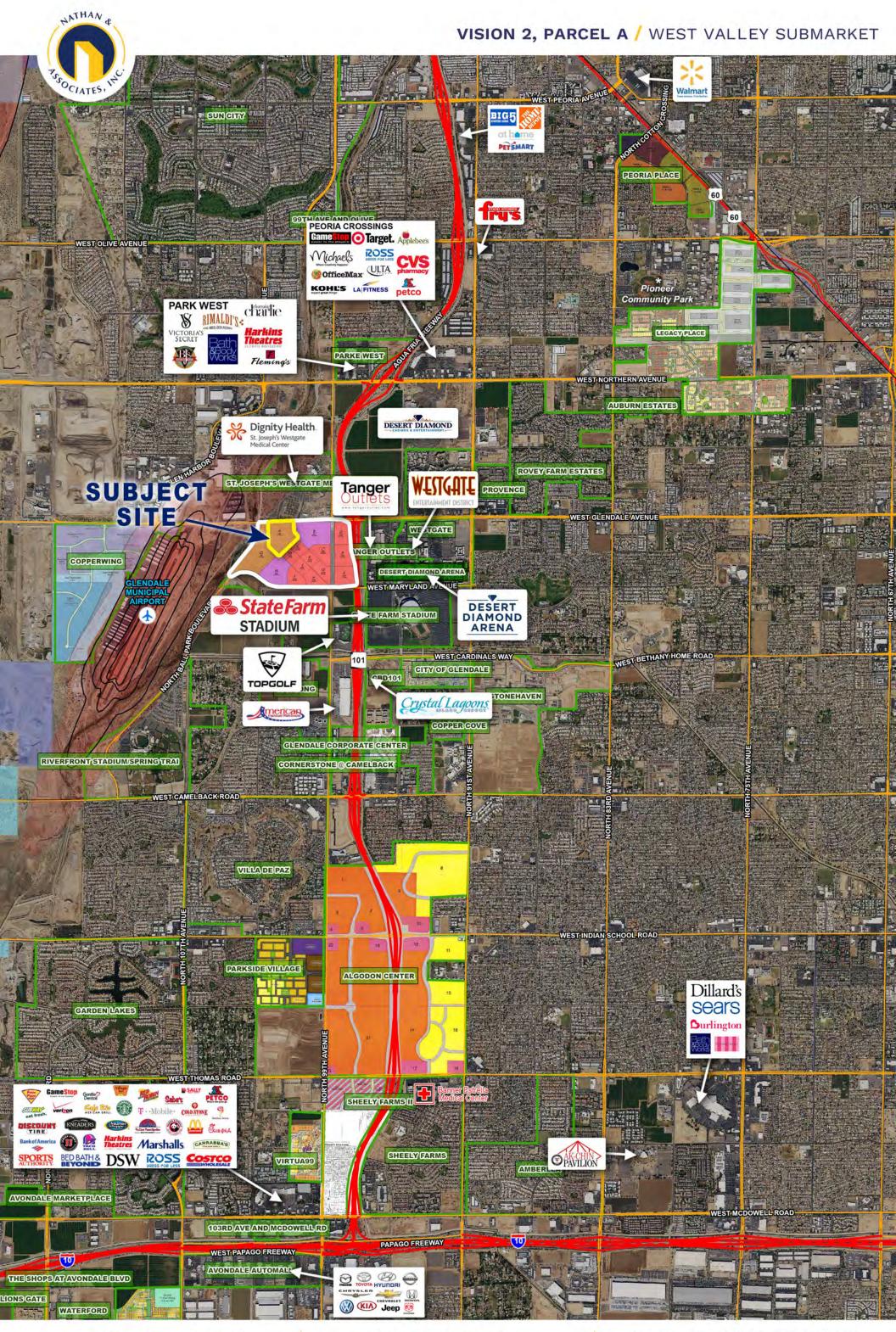
Vision 2

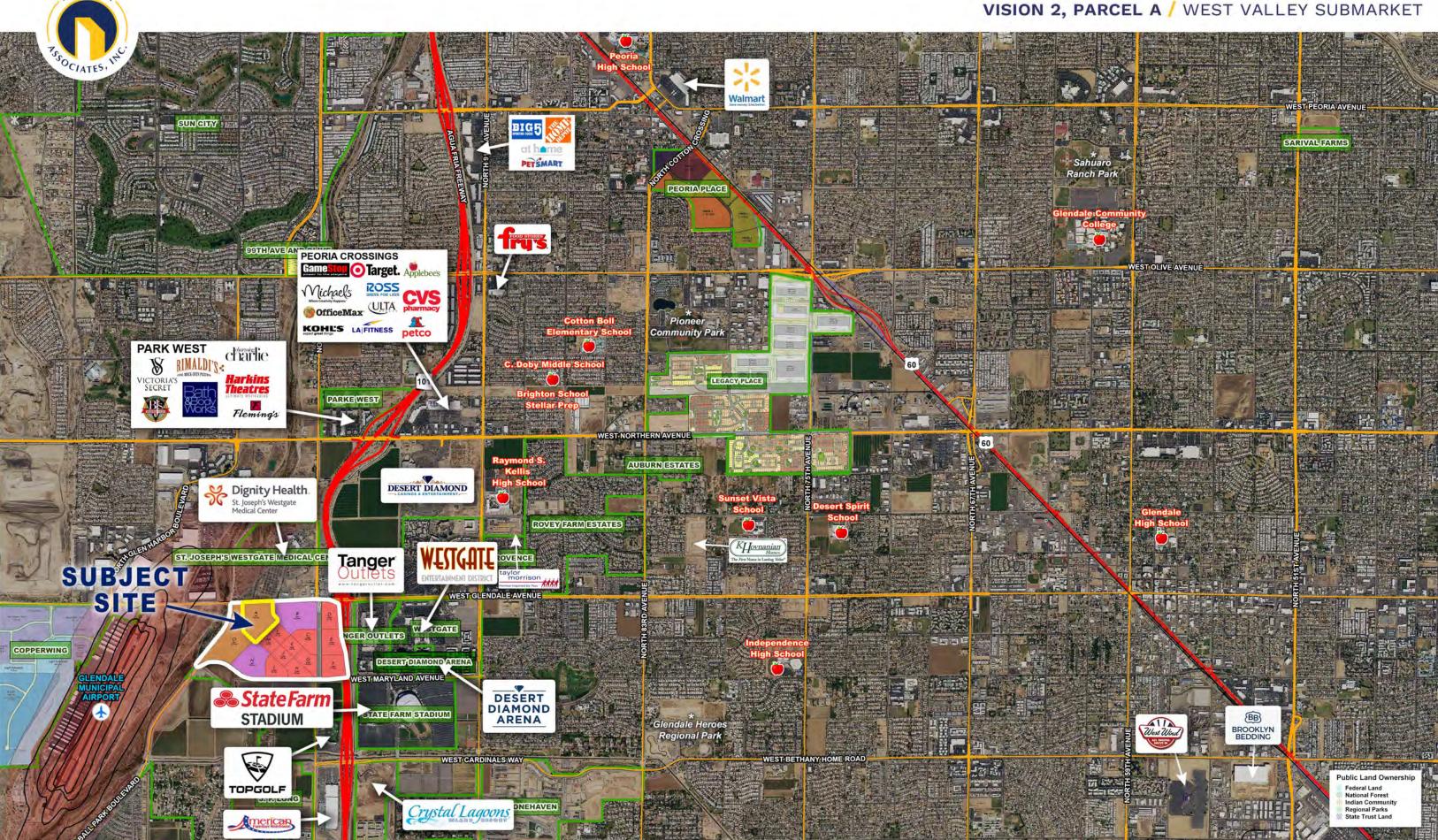
Planned Area Development Project Narrative



| Area | Use | Gross |
|------|-----|-------|
| | | Acres |
| Α | MF | 17.6 |
| В | MU | 27 |
| С | CMU | 10.3 |
| D | CMU | 9.7 |
| E | CMU | 11.4 |
| F | CMU | 11.4 |
| G | CMU | 8.3 |
| Н | CMU | 7.3 |
| - 1 | CMU | 8 |
| J | CMU | 5.9 |
| K | CMU | 5.9 |
| L | CMU | 6.7 |
| М | CMU | 6.7 |
| N | MU | 19.9 |
| 0 | MF | 31.7 |

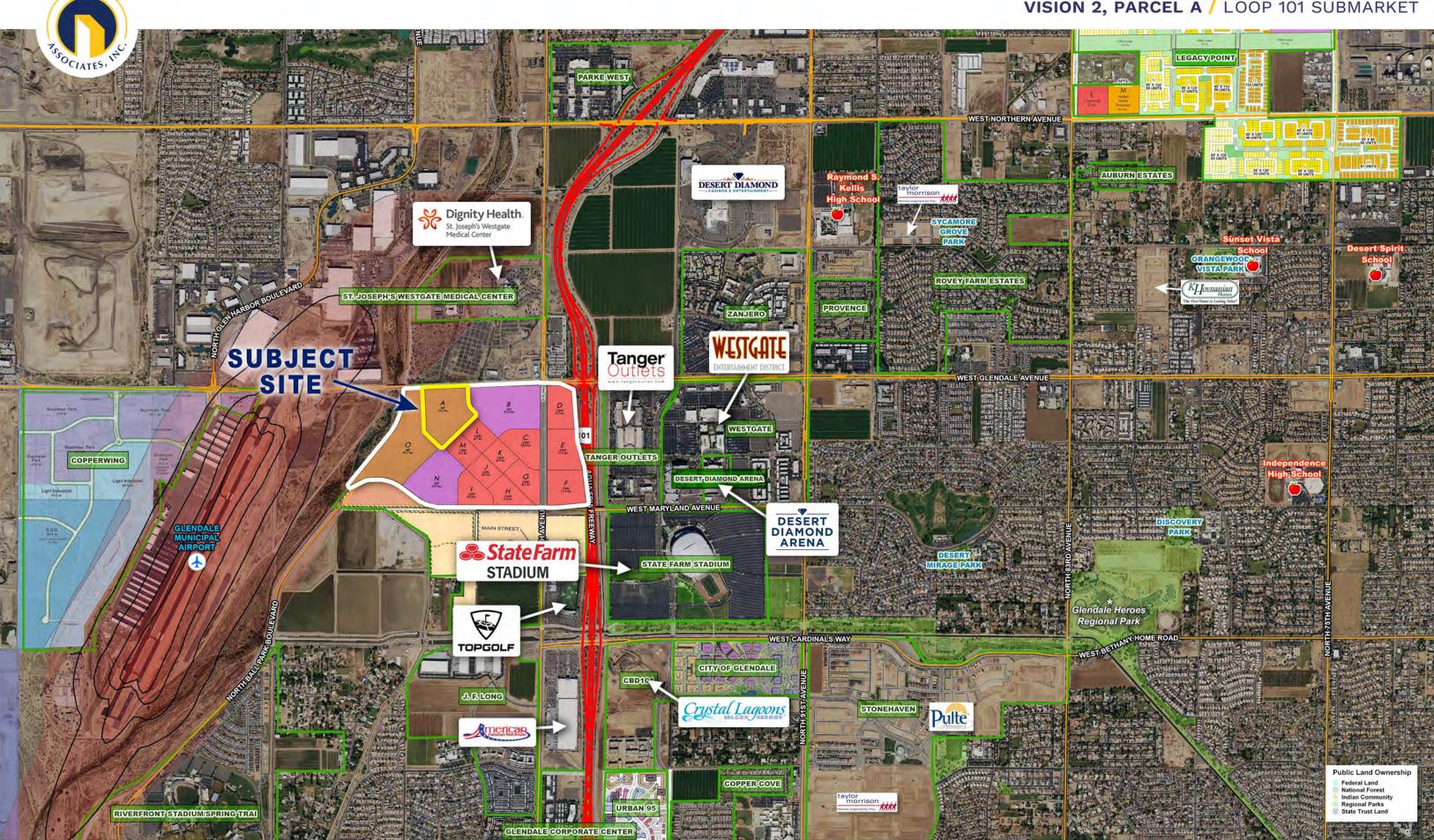
Vison 2 PAD zoning and land use shall be based upon the Gross Acres as set forth in the Vision 2 Master Plan Concept "Gross Acreage", so as to allow for the movement of rights of way when developing the Vision 2 Master Plan.





MAHAN





NATHAN

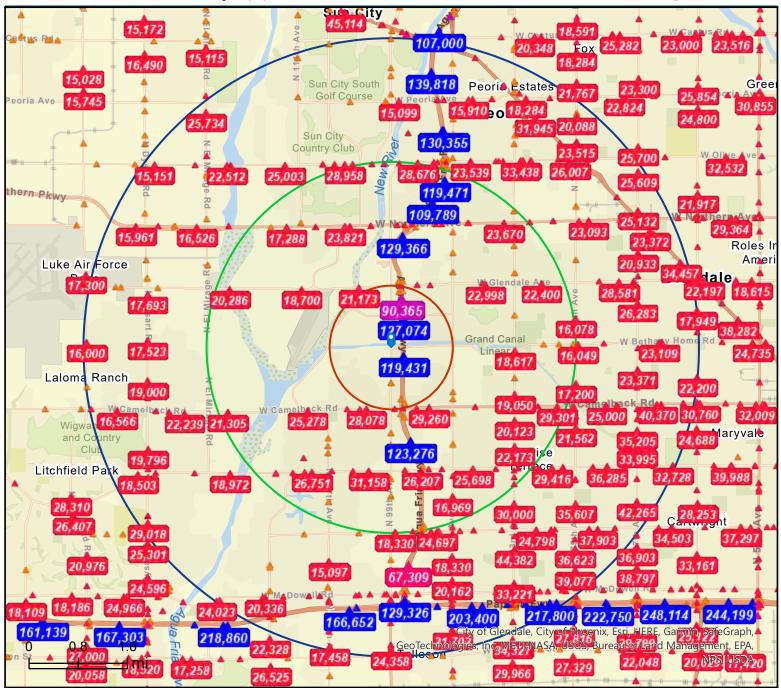




Traffic Count Map

Glendale Avenue & 99th Avenue N 99th Ave, Glendale, Arizona, 85305 Rings: 1, 3, 5 mile radii Prepared by Nathan and Associates, Inc.

Latitude: 33.52267 Longitude: -112.27237





Average Daily Traffic Volume

Up to 6,000 vehicles per day

△6,001 - 15,000

△15,001 - 30,000

△30,001 - 50,000

△50,001 - 100,000

△More than 100,000 per day



Source: ©2022 Kalibrate Technologies (Q3 2022).

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Traffic Count Profile

Glendale Avenue & 99th Avenue N 99th Ave, Glendale, Arizona, 85305 Rings: 1, 3, 5 mile radii Prepared by Nathan and Associates, Inc.

Latitude: 33.52267 Longitude: -112.27237

| Distance: | Street: | Closest Cross-street: | Year of Count: | Count: |
|-----------|----------------------|----------------------------------|----------------|---------|
| 0.09 | W Bethany Home Rd | N 99th Ave (0.09 miles W) | 2012 | 2,000 |
| 0.23 | SR-101 Exit 6 J-Ramp | W Bethany Home Rd (0.14 miles N) | 2020 | 1,174 |
| 0.23 | Agua Fria Freeway | W Bethany Home Rd (0.13 miles N) | 2018 | 119,431 |
| 0.24 | SR-101 Exit 6 C-Ramp | W Bethany Home Rd (0.0 miles) | 2020 | 1,793 |
| 0.27 | SR-101 Exit 6 A-Ramp | W Bethany Home Rd (0.14 miles N) | 2020 | 2,055 |
| 0.27 | SR-101 Exit 6 G-Ramp | W Bethany Home Rd (0.1 miles S) | 2020 | 1,305 |
| 0.36 | W Bethany Home Rd | N 95th Ave (0.14 miles E) | 2015 | 4,300 |
| 0.44 | Agua Fria Fwy | W Bethany Home Rd (0.42 miles N) | 2017 | 111,704 |
| 0.47 | 99th Ave | W Maryland Ave (0.04 miles N) | 2015 | 6,400 |
| 0.52 | Agua Fria Fwy | W Maryland Ave (0.03 miles N) | 2017 | 127,074 |
| 0.57 | North 99th Avenue | W Camelback Rd (0.42 miles S) | 2018 | 9,609 |
| 0.57 | N 99th Ave | W Camelback Rd (0.42 miles S) | 2015 | 11,457 |
| 0.58 | W Missouri Ave | N 102nd Ave (0.07 miles W) | 2014 | 647 |
| 0.74 | N 101st Ave | W Colter St (0.02 miles S) | 2012 | 1,359 |
| 0.83 | Agua Fria Freeway | Agua Fria Fwy (0.18 miles N) | 2018 | 90,365 |
| 0.85 | N 103rd Ave | W Colter St (0.01 miles N) | 2012 | 2,224 |
| 0.85 | SR-101 Exit 5 C-Ramp | W Camelback Rd (0.16 miles S) | 2020 | 10,131 |
| 0.91 | SR-101 Exit 7 J-Ramp | W Glendale Ave (0.11 miles N) | 2020 | 9,757 |
| 0.92 | SR-101 Exit 5 G-Ramp | W Camelback Rd (0.16 miles S) | 2020 | 8,959 |
| 0.94 | SR-101 Exit 7 A-Ramp | W Glendale Ave (0.11 miles N) | 2020 | 10,420 |
| 0.99 | W Camelback Rd | N 99th Ave (0.06 miles W) | 2018 | 38,173 |
| 1.00 | Camelback Rd | Agua Fria Fwy (0.01 miles E) | 2020 | 22,126 |
| 1.01 | Glendale Ave | Agua Fria Fwy (0.01 miles SE) | 2020 | 35,033 |
| 1.02 | N 91st Ave | W Rovey Ave (0.08 miles S) | 2015 | 6,900 |
| 1.04 | W Missouri Ave | N 107th Ave (0.11 miles W) | 2011 | 357 |
| 1.06 | W Camelback Rd | N 95th Ave (0.08 miles E) | 2015 | 27,700 |
| 1.07 | West Camelback Road | N 101st Ave (0.02 miles E) | 2018 | 28,078 |
| 1.07 | W Camelback Rd | N 101st Ave (0.02 miles E) | 2015 | 26,700 |
| 1.08 | N 107th Ave | W San Miguel Ave (0.04 miles N) | 2018 | 793 |
| 1.09 | SR-101 Exit 5 J-Ramp | W Camelback Rd (0.13 miles N) | 2020 | 8,366 |

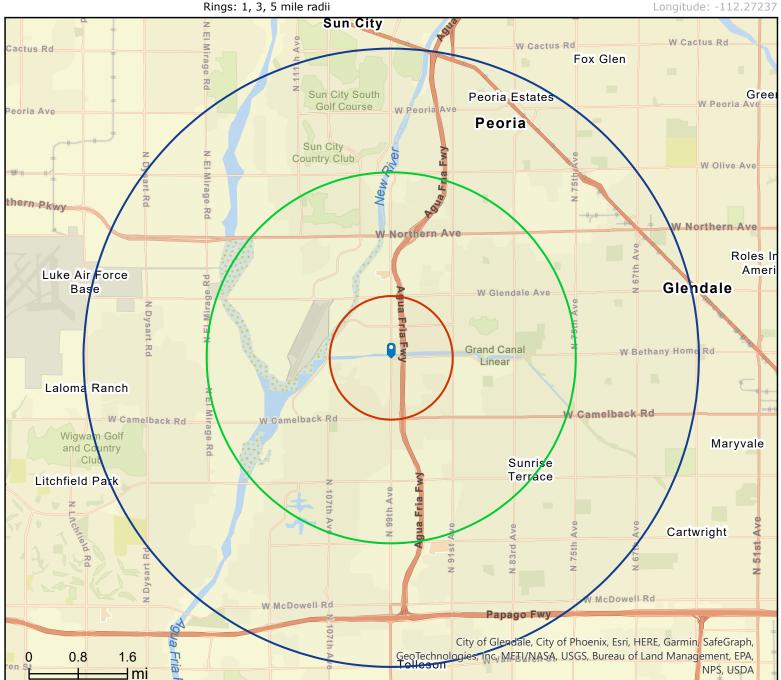
Data Note: The Traffic Profile displays up to 30 of the closest available traffic counts within the largest radius around your site. The years of the counts in the database range from 2021 to 2000. Esri removes counts that are older than 2000 from the Kalibrate provided database. Traffic counts are identified by the street on which they were recorded, along with the distance and direction to the closest cross-street. Distances displayed as 0.00 miles (due to rounding), are closest to the site. A traffic count is defined as the two-way Average Daily Traffic (ADT) that passes that location. **Source:** ©2022 Kalibrate Technologies (Q3 2022).



Site Map

Glendale Avenue & 99th Avenue N 99th Ave, Glendale, Arizona, 85305 Prepared by Nathan and Associates, Inc.

Latitude: 33.52267 Longitude: -112.27237









Executive Summary

Glendale Avenue & 99th Avenue N 99th Ave, Glendale, Arizona, 85305 Rings: 1, 3, 5 mile radii Prepared by Nathan and Associates, Inc.

Latitude: 33.52267 Longitude: -112.27237

| | 1 mile | 3 miles | 5 miles |
|------------------------|--------|---------|---------|
| Population | | | |
| 2010 Population | 4,041 | 75,552 | 282,569 |
| 2020 Population | 5,075 | 87,225 | 320,327 |
| 2022 Population | 6,225 | 92,167 | 330,196 |
| 2027 Population | 6,800 | 97,430 | 343,766 |
| 2010-2020 Annual Rate | 2.30% | 1.45% | 1.26% |
| 2020-2022 Annual Rate | 9.50% | 2.48% | 1.36% |
| 2022-2027 Annual Rate | 1.78% | 1.12% | 0.81% |
| 2022 Male Population | 49.6% | 49.4% | 49.2% |
| 2022 Female Population | 50.4% | 50.6% | 50.8% |
| 2022 Median Age | 32.5 | 32.1 | 31.4 |

In the identified area, the current year population is 330,196. In 2020, the Census count in the area was 320,327. The rate of change since 2020 was 1.36% annually. The five-year projection for the population in the area is 343,766 representing a change of 0.81% annually from 2022 to 2027. Currently, the population is 49.2% male and 50.8% female.

Median Age

The median age in this area is 31.4, compared to U.S. median age of 38.9.

| Race and Ethnicity | | | |
|--|-------|-------|-------|
| 2022 White Alone | 41.0% | 37.7% | 38.4% |
| 2022 Black Alone | 13.8% | 7.5% | 8.4% |
| 2022 American Indian/Alaska Native Alone | 3.2% | 2.4% | 2.3% |
| 2022 Asian Alone | 4.3% | 4.2% | 3.7% |
| 2022 Pacific Islander Alone | 0.4% | 0.3% | 0.3% |
| 2022 Other Race | 16.0% | 25.7% | 26.9% |
| 2022 Two or More Races | 21.2% | 22.1% | 20.1% |
| 2022 Hispanic Origin (Any Race) | 43.4% | 56.5% | 55.6% |

Persons of Hispanic origin represent 55.6% of the population in the identified area compared to 19.0% of the U.S. population. Persons of Hispanic Origin may be of any race. The Diversity Index, which measures the probability that two people from the same area will be from different race/ethnic groups, is 86.4 in the identified area, compared to 71.6 for the U.S. as a whole.

| Households | | | |
|-----------------------------|-------|--------|---------|
| 2022 Wealth Index | 59 | 63 | 58 |
| 2010 Households | 1,541 | 23,229 | 89,340 |
| 2020 Households | 1,867 | 26,800 | 102,233 |
| 2022 Households | 2,303 | 28,454 | 105,848 |
| 2027 Households | 2,530 | 30,222 | 110,365 |
| 2010-2020 Annual Rate | 1.94% | 1.44% | 1.36% |
| 2020-2022 Annual Rate | 9.78% | 2.70% | 1.56% |
| 2022-2027 Annual Rate | 1.90% | 1.21% | 0.84% |
| 2022 Average Household Size | 2.70 | 3.22 | 3.10 |

The household count in this area has changed from 102,233 in 2020 to 105,848 in the current year, a change of 1.56% annually. The five-year projection of households is 110,365, a change of 0.84% annually from the current year total. Average household size is currently 3.10, compared to 3.12 in the year 2020. The number of families in the current year is 75,571 in the specified area.

Data Note: Income is expressed in current dollars. Housing Affordability Index and Percent of Income for Mortgage calculations are only available for areas with 50 or more owner-occupied housing units.

Source: U.S. Census Bureau. Esri forecasts for 2022 and 2027. Esri converted Census 2010 data into 2020 geography.

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Executive Summary

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|-------------------------------------|-----------|-----------|----------|
| | 1 mile | 3 miles | 5 miles |
| Mortgage Income | | | |
| 2022 Percent of Income for Mortgage | 20.2% | 18.8% | 21.2% |
| Median Household Income | | | |
| 2022 Median Household Income | \$70,558 | \$69,857 | \$60,406 |
| 2027 Median Household Income | \$88,151 | \$81,293 | \$72,791 |
| 2022-2027 Annual Rate | 4.55% | 3.08% | 3.80% |
| Average Household Income | | | |
| 2022 Average Household Income | \$93,097 | \$88,138 | \$79,681 |
| 2027 Average Household Income | \$114,344 | \$105,418 | \$95,504 |
| 2022-2027 Annual Rate | 4.20% | 3.65% | 3.69% |
| Per Capita Income | | | |
| 2022 Per Capita Income | \$33,424 | \$27,233 | \$25,521 |
| 2027 Per Capita Income | \$41,200 | \$32,725 | \$30,625 |
| 2022-2027 Annual Rate | 4.27% | 3.74% | 3.71% |
| Households by Income | | | |

Current median household income is \$60,406 in the area, compared to \$72,414 for all U.S. households. Median household income is projected to be \$72,791 in five years, compared to \$84,445 for all U.S. households

Current average household income is \$79,681 in this area, compared to \$105,029 for all U.S. households. Average household income is projected to be \$95,504 in five years, compared to \$122,155 for all U.S. households

Current per capita income is \$25,521 in the area, compared to the U.S. per capita income of \$40,363. The per capita income is projected to be \$30,625 in five years, compared to \$47,064 for all U.S. households

| Harraina. | | | |
|------------------------------------|-------|--------|---------|
| Housing | | | |
| 2022 Housing Affordability Index | 123 | 133 | 119 |
| 2010 Total Housing Units | 1,762 | 26,374 | 104,404 |
| 2010 Owner Occupied Housing Units | 646 | 15,146 | 53,751 |
| 2010 Renter Occupied Housing Units | 895 | 8,083 | 35,590 |
| 2010 Vacant Housing Units | 221 | 3,145 | 15,064 |
| 2020 Total Housing Units | 2,005 | 28,695 | 109,900 |
| 2020 Vacant Housing Units | 138 | 1,895 | 7,667 |
| 2022 Total Housing Units | 2,683 | 30,617 | 113,140 |
| 2022 Owner Occupied Housing Units | 779 | 17,459 | 60,227 |
| 2022 Renter Occupied Housing Units | 1,524 | 10,995 | 45,621 |
| 2022 Vacant Housing Units | 380 | 2,163 | 7,292 |
| 2027 Total Housing Units | 2,894 | 32,361 | 117,715 |
| 2027 Owner Occupied Housing Units | 790 | 18,235 | 63,260 |
| 2027 Renter Occupied Housing Units | 1,740 | 11,987 | 47,105 |
| 2027 Vacant Housing Units | 364 | 2,139 | 7,350 |

Currently, 53.2% of the 113,140 housing units in the area are owner occupied; 40.3%, renter occupied; and 6.4% are vacant. Currently, in the U.S., 58.2% of the housing units in the area are owner occupied; 31.8% are renter occupied; and 10.0% are vacant. In 2020, there were 109,900 housing units in the area and 7.0% vacant housing units. The annual rate of change in housing units since 2020 is 1.30%. Median home value in the area is \$242,435, compared to a median home value of \$283,272 for the U.S. In five years, median value is projected to change by 4.09% annually to \$296,241.

Data Note: Income is expressed in current dollars. Housing Affordability Index and Percent of Income for Mortgage calculations are only available for areas with 50 or more owner-occupied housing units.

Source: U.S. Census Bureau. Esri forecasts for 2022 and 2027. Esri converted Census 2010 data into 2020 geography.

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Market Profile

Glendale Avenue & 99th Avenue N 99th Ave, Glendale, Arizona, 85305 Rings: 1. 3. 5 mile radii Prepared by Nathan and Associates, Inc.

Latitude: 33.52267 Longitude: -112.27237

| Rings: 1, 3, 5 mile radii | | Longitude: -112.27237 | |
|---|-----------|-----------------------|----------|
| | 1 mile | 3 miles | 5 miles |
| Population Summary | | | |
| 2010 Total Population | 4,041 | 75,552 | 282,569 |
| 2020 Total Population | 5,075 | 87,225 | 320,32 |
| 2020 Group Quarters | 7 | 532 | 1,588 |
| 2022 Total Population | 6,225 | 92,167 | 330,190 |
| 2022 Group Quarters | 7 | 532 | 1,588 |
| 2027 Total Population | 6,800 | 97,430 | 343,76 |
| 2022-2027 Annual Rate | 1.78% | 1.12% | 0.81% |
| 2022 Total Daytime Population | 8,580 | 71,546 | 263,879 |
| Workers | 5,739 | 25,510 | 88,60 |
| Residents | • | | |
| | 2,841 | 46,036 | 175,27 |
| Household Summary | | | |
| 2010 Households | 1,541 | 23,229 | 89,34 |
| 2010 Average Household Size | 2.62 | 3.24 | 3.1 |
| 2020 Total Households | 1,867 | 26,800 | 102,23 |
| 2020 Average Household Size | 2.71 | 3.23 | 3.1 |
| 2022 Households | 2,303 | 28,454 | 105,84 |
| 2022 Average Household Size | 2.70 | 3.22 | 3.1 |
| 2027 Households | 2,530 | 30,222 | 110,36 |
| 2027 Average Household Size | 2.68 | 3.21 | 3.1 |
| 2022-2027 Annual Rate | 1.90% | 1.21% | 0.849 |
| 2010 Families | 998 | 17,786 | 65,81 |
| 2010 Average Family Size | 3.17 | 3.65 | 3.6 |
| 2022 Families | 1,425 | 21,100 | 75,57 |
| | 3.35 | 3.70 | 3.6 |
| 2022 Average Family Size | | | |
| 2027 Families | 1,553 | 22,399 | 78,88 |
| 2027 Average Family Size | 3.34 | 3.68 | 3.6 |
| 2022-2027 Annual Rate | 1.74% | 1.20% | 0.86% |
| Housing Unit Summary | | | |
| 2000 Housing Units | 843 | 19,422 | 76,28 |
| Owner Occupied Housing Units | 93.7% | 80.1% | 66.9% |
| Renter Occupied Housing Units | 5.9% | 16.0% | 26.49 |
| Vacant Housing Units | 0.4% | 3.8% | 6.7% |
| 2010 Housing Units | 1,762 | 26,374 | 104,40 |
| Owner Occupied Housing Units | 36.7% | 57.4% | 51.5% |
| Renter Occupied Housing Units | 50.8% | 30.6% | 34.19 |
| Vacant Housing Units | 12.5% | 11.9% | 14.49 |
| | | | |
| 2020 Housing Units | 2,005 | 28,695 | 109,90 |
| Vacant Housing Units | 6.9% | 6.6% | 7.0% |
| 2022 Housing Units | 2,683 | 30,617 | 113,14 |
| Owner Occupied Housing Units | 29.0% | 57.0% | 53.2% |
| Renter Occupied Housing Units | 56.8% | 35.9% | 40.3% |
| Vacant Housing Units | 14.2% | 7.1% | 6.49 |
| 2027 Housing Units | 2,894 | 32,361 | 117,71 |
| Owner Occupied Housing Units | 27.3% | 56.3% | 53.79 |
| Renter Occupied Housing Units | 60.1% | 37.0% | 40.09 |
| Vacant Housing Units | 12.6% | 6.6% | 6.29 |
| Median Household Income | | | |
| 2022 | \$70,558 | \$69,857 | \$60,40 |
| 2027 | \$88,151 | \$81,293 | \$72,79 |
| Median Home Value | 400,131 | ψ01,233 | Ψ12,13 |
| | \$270,192 | ¢248.007 | #242 42 |
| 2022 | . , | \$248,907 | \$242,43 |
| 2027 | \$301,481 | \$305,081 | \$296,24 |
| Per Capita Income | | | |
| 2022 | \$33,424 | \$27,233 | \$25,52 |
| 2027 | \$41,200 | \$32,725 | \$30,62 |
| Median Age | | | |
| 2010 | 28.2 | 29.4 | 29. |
| 2022 | 32.5 | 32.1 | 31. |
| 2027 | 34.0 | 33.0 | 32. |
| 202/ Data Note: Household nonulation includes persons not residing | | | |

Data Note: Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households. Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income received by all persons aged 15 years and over divided by the total population.

Source: Esri forecasts for 2022 and 2027. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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Glendale Avenue & 99th Avenue N 99th Ave, Glendale, Arizona, 85305 Rings: 1 3 5 mile radii Prepared by Nathan and Associates, Inc.

Latitude: 33.52267 Longitude: -112.27237

May 01, 2023

| Rings: 1, 3, 5 mile radii | | ngitude: -112.2723 | |
|--|-----------|--------------------|----------|
| | 1 mile | 3 miles | 5 miles |
| 2022 Households by Income | | | |
| Household Income Base | 2,303 | 28,453 | 105,84 |
| <\$15,000 | 3.0% | 4.8% | 7.3% |
| \$15,000 - \$24,999 | 5.6% | 5.7% | 7.9% |
| \$25,000 - \$34,999 | 5.6% | 6.0% | 8.4% |
| \$35,000 - \$49,999 | 11.7% | 14.2% | 15.0% |
| \$50,000 - \$74,999 | 27.4% | 22.7% | 21.79 |
| \$75,000 - \$99,999 | 15.9% | 17.2% | 15.19 |
| \$100,000 - \$149,999 | 18.7% | 18.0% | 15.5% |
| \$150,000 - \$199,999 | 7.4% | 8.0% | 5.79 |
| \$200,000+ | 4.6% | 3.4% | 3.2% |
| Average Household Income | \$93,097 | \$88,138 | \$79,68 |
| 2027 Households by Income | | | |
| Household Income Base | 2,530 | 30,222 | 110,35 |
| <\$15,000 | 1.6% | 2.6% | 4.9% |
| \$15,000 - \$24,999 | 3.8% | 3.4% | 6.09 |
| \$25,000 - \$34,999 | 8.3% | 4.4% | 6.09 |
| \$35,000 - \$49,999 | 10.7% | 12.3% | 12.69 |
| \$50,000 - \$74,999 | 19.2% | 21.9% | 21.99 |
| \$75,000 - \$99,999 | 11.0% | 16.8% | 16.69 |
| \$100,000 - \$149,999 | 26.0% | 21.4% | 19.19 |
| \$150,000 - \$199,999 | 11.8% | 12.3% | 8.59 |
| \$200,000+ | 7.6% | 4.8% | 4.49 |
| Average Household Income | \$114,344 | \$105,418 | \$95,50 |
| 2022 Owner Occupied Housing Units by Value | 4-2-7- | ,, · | 7/ |
| Total | 779 | 17,458 | 60,21 |
| <\$50,000 | 0.5% | 3.2% | 5.5% |
| \$50,000 - \$99,999 | 0.4% | 3.8% | 5.0% |
| \$100,000 - \$149,999 | 0.6% | 5.1% | 7.09 |
| \$150,000 - \$149,999 | 8.5% | 12.9% | 13.39 |
| \$200,000 - \$249,999 | 35.9% | 25.5% | 22.69 |
| \$250,000 - \$249,999 | 10.0% | 17.3% | 16.89 |
| \$300,000 - \$399,999 | 17.2% | 17.5% | 14.69 |
| | 15.9% | 6.7% | 6.39 |
| \$400,000 - \$499,999 \$500,000 - \$740,000 | | | |
| \$500,000 - \$749,999 \$350,000 - \$000,000 | 10.0% | 5.1% | 5.29 |
| \$750,000 - \$999,999 \$1,000,000 - \$1,400,000 | 0.5% | 1.1% | 1.79 |
| \$1,000,000 - \$1,499,999 | 0.1% | 0.7% | 1.09 |
| \$1,500,000 - \$1,999,999 | 0.1% | 0.5% | 0.49 |
| \$2,000,000 + | 0.1% | 0.4% | 0.59 |
| Average Home Value | \$330,103 | \$298,635 | \$292,22 |
| 2027 Owner Occupied Housing Units by Value | | | |
| Total | 790 | 18,234 | 63,24 |
| <\$50,000 | 0.0% | 1.0% | 1.89 |
| \$50,000 - \$99,999 | 0.0% | 1.3% | 1.5% |
| \$100,000 - \$149,999 | 0.0% | 0.7% | 2.79 |
| \$150,000 - \$199,999 | 1.1% | 3.3% | 5.69 |
| \$200,000 - \$249,999 | 37.6% | 21.9% | 19.79 |
| \$250,000 - \$299,999 | 11.0% | 20.5% | 20.39 |
| \$300,000 - \$399,999 | 17.1% | 25.3% | 21.89 |
| \$400,000 - \$499,999 | 18.7% | 11.8% | 11.09 |
| \$500,000 - \$749,999 | 12.9% | 10.1% | 9.89 |
| \$750,000 - \$999,999 | 0.9% | 2.0% | 3.29 |
| \$1,000,000 - \$1,499,999 | 0.4% | 1.1% | 1.69 |
| \$1,500,000 - \$1,999,999 | 0.1% | 0.7% | 0.69 |
| \$2,000,000 + | 0.1% | 0.4% | 0.5% |
| Ψ2,000,000 1 | 0.1 /0 | | |

Data Note: Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest dividends, net rents, pensions, SSI and welfare payments, child support, and alimony.

Source: Esri forecasts for 2022 and 2027. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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Glendale Avenue & 99th Avenue N 99th Ave, Glendale, Arizona, 85305 Rings: 1, 3, 5 mile radii Prepared by Nathan and Associates, Inc.

Latitude: 33.52267 Longitude: -112.27237

| Killys: 1, 3, 5 | | LUI | igitude: -112.2/23/ |
|------------------------|---------------|----------------|---------------------|
| 2010 Paradation by Ann | 1 mile | 3 miles | 5 miles |
| 2010 Population by Age | 4.030 | 75 540 | 202 566 |
| Total 0 - 4 | 4,039 7.6% | 75,549 8.4% | 282,566 9.1% |
| 5 - 9 | 7.6% | | |
| | | 8.8% 9.2% | 9.1% |
| 10 - 14 | 7.7% | | 8.9% |
| 15 - 24 | 20.4% | 16.8% | 16.3% |
| 25 - 34 | 18.4% | 15.1% | 14.8% |
| 35 - 44 | 13.2% | 14.4% | 13.7% |
| 45 - 54 | 12.9% | 12.9% | 11.7% |
| 55 - 64 | 7.9% | 8.5% | 8.1% |
| 65 - 74 | 2.9% | 3.8% | 4.7% |
| 75 - 84 | 1.4% | 1.5% | 2.7% |
| 85 + | 0.3% | 0.7% | 1.1% |
| 18 + | 72.6% | 67.9% | 67.7% |
| 2022 Population by Age | | | |
| Total | 6,227 | 92,166 | 330,196 |
| 0 - 4 | 7.0% | 7.7% | 8.3% |
| 5 - 9 | 6.6% | 7.6% | 8.0% |
| 10 - 14 | 6.1% | 7.2% | 7.4% |
| 15 - 24 | 13.3% | 14.3% | 14.9% |
| 25 - 34 | 23.3% | 18.5% | 17.5% |
| 35 - 44 | 13.9% | 13.3% | 12.5% |
| 45 - 54 | 10.3% | 11.3% | 10.6% |
| 55 - 64 | 10.1% | 10.2% | 9.3% |
| 65 - 74 | 6.5% | 6.6% | 6.9% |
| 75 - 84 | 2.3% | 2.5% | 3.4% |
| 85 + | 0.7% | 0.8% | 1.3% |
| 18 + | 77.0% | 73.2% | 72.0% |
| 2027 Population by Age | | | |
| Total | 6,798 | 97,431 | 343,765 |
| 0 - 4 | 7.0% | 7.8% | 8.4% |
| 5 - 9 | 6.5% | 7.7% | 8.0% |
| 10 - 14 | 6.2% | 7.6% | 7.7% |
| 15 - 24 | 12.9% | 13.0% | 13.8% |
| 25 - 34 | 19.3% | 17.8% | 17.3% |
| 35 - 44 | 18.0% | 15.4% | 13.9% |
| 45 - 54 | 10.0% | 10.6% | 10.0% |
| 55 - 64 | 9.4% | 9.3% | 8.6% |
| 65 - 74 | 6.8% | 6.8% | 7.0% |
| 75 - 84 | 3.1% | 3.3% | 4.0% |
| 85 + | 0.8% | 0.8% | 1.3% |
| 18 + | 77.1% | 72.9% | 71.9% |
| 2010 Population by Sex | | | |
| Males | 2,021 | 37,398 | 138,480 |
| Females | 2,020 | 38,153 | 144,089 |
| 2022 Population by Sex | 2,020 | 23,133 | 1,003 |
| Males | 3,089 | 45,551 | 162,428 |
| Females | 3,136 | 46,617 | 167,768 |
| 2027 Population by Sex | 5,150 | 10,017 | 107,700 |
| Males | 3,355 | 48,058 | 169,014 |
| Females | 3,333 | 49,372 | 174,752 |
| i citiales | J,444 | 43,372 | 1/4,/32 |

Source: Esri forecasts for 2022 and 2027. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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Glendale Avenue & 99th Avenue N 99th Ave, Glendale, Arizona, 85305 Rings: 1, 3, 5 mile radii Prepared by Nathan and Associates, Inc.

Latitude: 33.52267 Longitude: -112.27237

| Rings: 1, 3, 5 mile radii Longi | | ngitude: -112.27237 | |
|---|--------|---------------------|---------|
| | 1 mile | 3 miles | 5 miles |
| 2010 Population by Race/Ethnicity | | | |
| Total | 4,042 | 75,552 | 282,569 |
| White Alone | 60.2% | 59.1% | 59.7% |
| Black Alone | 8.2% | 6.8% | 7.1% |
| American Indian Alone | 2.1% | 1.7% | 1.7% |
| Asian Alone | 2.8% | 3.2% | 2.9% |
| Pacific Islander Alone | 0.1% | 0.2% | 0.2% |
| Some Other Race Alone | 20.5% | 24.5% | 24.2% |
| Two or More Races | 6.1% | 4.5% | 4.2% |
| Hispanic Origin | 41.6% | 50.8% | 52.3% |
| , , | 78.6 | 79.1 | 78.8 |
| Diversity Index | 76.0 | 79.1 | /0.0 |
| 2020 Population by Race/Ethnicity | | | |
| Total | 5,075 | 87,225 | 320,327 |
| White Alone | 41.7% | 38.6% | 39.2% |
| Black Alone | 13.2% | 7.4% | 8.4% |
| American Indian Alone | 3.2% | 2.4% | 2.2% |
| Asian Alone | 4.5% | 4.2% | 3.6% |
| Pacific Islander Alone | 0.5% | 0.2% | 0.2% |
| Some Other Race Alone | 16.3% | 25.7% | 26.8% |
| Two or More Races | 20.7% | 21.5% | 19.6% |
| Hispanic Origin | 43.9% | 56.5% | 55.5% |
| Diversity Index | 86.6 | 86.3 | 86.2 |
| 2022 Population by Race/Ethnicity | | | |
| Total | 6,225 | 92,168 | 330,197 |
| White Alone | 41.0% | 37.7% | 38.4% |
| Black Alone | | | |
| | 13.8% | 7.5% | 8.4% |
| American Indian Alone | 3.2% | 2.4% | 2.3% |
| Asian Alone | 4.3% | 4.2% | 3.7% |
| Pacific Islander Alone | 0.4% | 0.3% | 0.3% |
| Some Other Race Alone | 16.0% | 25.7% | 26.9% |
| Two or More Races | 21.2% | 22.1% | 20.1% |
| Hispanic Origin | 43.4% | 56.5% | 55.6% |
| Diversity Index | 86.7 | 86.5 | 86.4 |
| 2027 Population by Race/Ethnicity | | | |
| Total | 6,799 | 97,428 | 343,765 |
| White Alone | 38.9% | 35.5% | 36.3% |
| Black Alone | 14.1% | 7.8% | 8.7% |
| American Indian Alone | 3.3% | 2.6% | 2.4% |
| Asian Alone | 4.5% | 4.4% | 3.8% |
| Pacific Islander Alone | 0.4% | 0.3% | 0.3% |
| Some Other Race Alone | 16.1% | 25.8% | 27.1% |
| Two or More Races | 22.5% | 23.7% | 21.4% |
| Hispanic Origin | 43.4% | 56.6% | 55.6% |
| Diversity Index | 87.2 | 86.9 | 86.8 |
| • | | 80.9 | 00.0 |
| 2010 Population by Relationship and Household Typ | | | |
| Total | 4,041 | 75,551 | 282,568 |
| In Households | 99.9% | 99.7% | 99.6% |
| In Family Households | 81.6% | 89.7% | 88.7% |
| Householder | 24.4% | 23.5% | 23.3% |
| Spouse | 15.6% | 15.7% | 15.3% |
| Child | 33.1% | 39.5% | 39.1% |
| Other relative | 5.1% | 7.2% | 7.2% |
| Nonrelative | 3.4% | 3.8% | 3.9% |
| In Nonfamily Households | 18.3% | 10.0% | 10.9% |
| In Group Quarters | 0.1% | 0.3% | 0.4% |
| Institutionalized Population | 0.0% | 0.2% | 0.3% |
| Noninstitutionalized Population | 0.1% | 0.1% | 0.1% |
| Hommodicadonalizea i opulation | 0.170 | 5.1 /0 | 0.1 /0 |

Data Note: Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be from different race/ ethnic groups.

Source: Esri forecasts for 2022 and 2027. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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Glendale Avenue & 99th Avenue N 99th Ave, Glendale, Arizona, 85305 Rings: 1, 3, 5 mile radii Prepared by Nathan and Associates, Inc.

Latitude: 33.52267 Longitude: -112.27237

| | 1 mile | 3 miles | 5 miles |
|---|--------------|----------|---------|
| 2022 Population 25+ by Educational Attainment | 4 mme | J illies | 5 miles |
| Total | 4,180 | 58,288 | 203,113 |
| Less than 9th Grade | 8.0% | 7.8% | 9.1% |
| 9th - 12th Grade, No Diploma | 10.8% | 11.0% | 11.2% |
| High School Graduate | 14.4% | 23.4% | 23.8% |
| GED/Alternative Credential | 2.7% | 4.8% | 5.3% |
| Some College, No Degree | 28.0% | 23.8% | 23.3% |
| Associate Degree | 9.2% | 10.5% | 9.7% |
| Bachelor's Degree | 22.4% | 12.4% | 11.7% |
| Graduate/Professional Degree | 4.5% | 6.4% | 5.9% |
| 2022 Population 15+ by Marital Status | | | |
| Total | 5,007 | 71,434 | 252,149 |
| Never Married | 38.4% | 38.2% | 38.3% |
| Married | 47.1% | 46.5% | 46.1% |
| Widowed | 3.4% | 3.8% | 4.3% |
| Divorced | 11.1% | 11.5% | 11.3% |
| 2022 Civilian Population 16+ in Labor Force | | | |
| Civilian Population 16+ | 3,420 | 48,465 | 163,290 |
| Population 16+ Employed | 98.7% | 96.5% | 96.2% |
| Population 16+ Unemployment rate | 1.3% | 3.5% | 3.8% |
| Population 16-24 Employed | 15.2% | 15.2% | 16.6% |
| Population 16-24 Unemployment rate | 1.7% | 8.8% | 8.4% |
| Population 25-54 Employed | 71.7% | 68.4% | 67.5% |
| Population 25-54 Unemployment rate | 1.5% | 2.7% | 2.9% |
| Population 55-64 Employed | 10.3% | 13.1% | 12.0% |
| Population 55-64 Unemployment rate | 0.0% | 1.5% | 2.1% |
| Population 65+ Employed | 2.7% | 3.4% | 3.9% |
| Population 65+ Unemployment rate | 0.0% | 3.9% | 4.5% |
| 2022 Employed Population 16+ by Industry | | | |
| Total | 3,375 | 46,747 | 157,054 |
| Agriculture/Mining | 2.9% | 1.0% | 0.7% |
| Construction | 4.6% | 10.5% | 10.5% |
| Manufacturing | 7.1% | 7.1% | 6.9% |
| Wholesale Trade | 1.6% | 2.1% | 2.6% |
| Retail Trade | 15.6% | 12.2% | 13.1% |
| Transportation/Utilities | 10.8% | 9.6% | 9.1% |
| Information | 2.1% | 2.4% | 1.7% |
| Finance/Insurance/Real Estate | 6.6% | 7.6% | 8.5% |
| Services | 38.2% | 42.8% | 42.4% |
| Public Administration | 10.4% | 4.8% | 4.6% |
| 2022 Employed Population 16+ by Occupation | | | |
| Total | 3,374 | 46,746 | 157,053 |
| White Collar | 61.5% | 51.6% | 50.4% |
| Management/Business/Financial | 17.5% | 13.2% | 11.9% |
| Professional | 20.4% | 15.4% | 14.4% |
| Sales | 10.1% | 9.0% | 9.3% |
| Administrative Support | 13.5% | 14.0% | 14.7% |
| Services | 13.6% | 18.8% | 19.0% |
| Blue Collar | 24.9% | 29.6% | 30.6% |
| Farming/Forestry/Fishing | 3.1% | 0.9% | 0.5% |
| Construction/Extraction | 5.3% | 8.3% | 8.8% |
| Installation/Maintenance/Repair | 3.0% | 4.6% | 3.9% |
| Production | 1.3% | 4.8% | 4.9% |
| Transportation/Material Moving | 12.2% | 11.0% | 12.4% |

Source: Esri forecasts for 2022 and 2027. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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Market Profile

Glendale Avenue & 99th Avenue N 99th Ave, Glendale, Arizona, 85305 Rings: 1, 3, 5 mile radii Prepared by Nathan and Associates, Inc.

Latitude: 33.52267 Longitude: -112.27237

| Rings: 1, 3, 5 mile radii | Loi | Longitude: -112.2/23/ | | |
|---|--------|-----------------------|---------|--|
| | 1 mile | 3 miles | 5 miles | |
| 2010 Households by Type | | | | |
| Total | 1,541 | 23,228 | 89,341 | |
| Households with 1 Person | 24.3% | 16.8% | 20.1% | |
| Households with 2+ People | 75.7% | 83.2% | 79.9% | |
| Family Households | 64.8% | 76.6% | 73.7% | |
| Husband-wife Families | 41.5% | 51.0% | 48.5% | |
| With Related Children | 20.8% | 29.8% | 28.1% | |
| Other Family (No Spouse Present) | 23.2% | 25.6% | 25.2% | |
| Other Family with Male Householder | 7.1% | 8.2% | 7.9% | |
| With Related Children | 4.5% | 5.8% | 5.4% | |
| Other Family with Female Householder | 16.2% | 17.4% | 17.3% | |
| With Related Children | 11.9% | 12.8% | 12.8% | |
| Nonfamily Households | 10.9% | 6.7% | 6.2% | |
| All Households with Children | 38.2% | 49.0% | 47.0% | |
| Multigenerational Households | 4.1% | 8.7% | 8.2% | |
| Unmarried Partner Households | 10.3% | 10.1% | 9.3% | |
| Male-female | 9.7% | 9.2% | 8.6% | |
| Same-sex | 0.6% | 0.9% | 0.7% | |
| 2010 Households by Size | 0.070 | 0.5 % | 017 70 | |
| Total | 1,540 | 23,228 | 89,343 | |
| 1 Person Household | 24.4% | 16.8% | 20.1% | |
| 2 Person Household | 31.8% | 25.9% | 25.9% | |
| 3 Person Household | 19.0% | 17.5% | 16.1% | |
| 4 Person Household | 13.2% | 17.0% | 16.1% | |
| 5 Person Household | 6.4% | 11.7% | 10.7% | |
| 6 Person Household | 2.8% | 6.0% | 5.7% | |
| 7 + Person Household | 2.4% | 5.2% | 5.4% | |
| 2010 Households by Tenure and Mortgage Status | 21170 | 3.2 / | 31170 | |
| Total | 1,541 | 23,229 | 89,341 | |
| Owner Occupied | 41.9% | 65.2% | 60.2% | |
| Owned with a Mortgage/Loan | 37.7% | 57.7% | 49.3% | |
| Owned Free and Clear | 4.2% | 7.5% | 10.9% | |
| | | | | |
| Renter Occupied | 58.1% | 34.8% | 39.8% | |
| 2022 Affordability, Mortgage and Wealth | 122 | 122 | 110 | |
| Housing Affordability Index | 123 | 133 | 119 | |
| Percent of Income for Mortgage | 20.2% | 18.8% | 21.2% | |
| Wealth Index | 59 | 63 | 58 | |
| 2010 Housing Units By Urban/ Rural Status | | | | |
| Total Housing Units | 1,762 | 26,374 | 104,404 | |
| Housing Units Inside Urbanized Area | 100.0% | 100.0% | 100.0% | |
| Housing Units Inside Urbanized Cluster | 0.0% | 0.0% | 0.0% | |
| Rural Housing Units | 0.0% | 0.0% | 0.0% | |
| 2010 Population By Urban/ Rural Status | | | | |
| Total Population | 4,041 | 75,552 | 282,569 | |
| Population Inside Urbanized Area | 100.0% | 100.0% | 100.0% | |
| Population Inside Urbanized Cluster | 0.0% | 0.0% | 0.0% | |
| Rural Population | 0.0% | 0.0% | 0.0% | |
| | | | | |

Data Note: Households with children include any households with people under age 18, related or not. Multigenerational households are families with 3 or more parent-child relationships. Unmarried partner households are usually classified as nonfamily households unless there is another member of the household related to the householder. Multigenerational and unmarried partner households are reported only to the tract level. Esri estimated block group data, which is used to estimate polygons or non-standard geography.

Source: Esri forecasts for 2022 and 2027. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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May 01, 2023



Glendale Avenue & 99th Avenue N 99th Ave, Glendale, Arizona, 85305 Rings: 1, 3, 5 mile radii Prepared by Nathan and Associates, Inc. Latitude: 33.52267

Longitude: -112.27237

| | 1 mile | | 3 miles | 5 miles |
|---|--------------------------------|--------|--------------------------|-----------------------------|
| Top 3 Tapestry Segments | | | | |
| | right Young Professionals (8C) | | Irban Edge Families (7C) | Forging Opportunity (7D) |
| 2. | Urban Edge Families (7C) | | forging Opportunity (7D) | Urban Edge Families (7C) |
| 3. | Emerald City (8B) | Up a | nd Coming Families (7A) | Up and Coming Families (7A) |
| 2022 Consumer Spending | | | | |
| Apparel & Services: Total \$ | | 68,992 | \$58,463,628 | \$199,760,763 |
| Average Spent | \$2, | 201.04 | \$2,054.67 | \$1,887.24 |
| Spending Potential Index | | 91 | 85 | 78 |
| Education: Total \$ | | 29,601 | \$42,304,107 | \$143,556,950 |
| Average Spent | \$1, | 662.87 | \$1,486.75 | \$1,356.26 |
| Spending Potential Index | | 85 | 76 | 69 |
| Entertainment/Recreation: Total \$ | \$7,3 | 68,513 | \$85,641,556 | \$287,376,085 |
| Average Spent | \$3, | 199.53 | \$3,009.82 | \$2,714.99 |
| Spending Potential Index | | 87 | 82 | |
| Food at Home: Total \$ | \$12,7 | 65,274 | \$149,055,117 | \$512,295,574 |
| Average Spent | \$5, | 542.89 | \$5,238.46 | \$4,839.92 |
| Spending Potential Index | | 90 | 85 | 78 |
| Food Away from Home: Total \$ | \$9,1 | 67,708 | \$107,096,799 | \$366,251,850 |
| Average Spent | \$3, | 980.77 | \$3,763.86 | \$3,460.17 |
| Spending Potential Index | | 92 | 87 | 80 |
| Health Care: Total \$ | \$14,0 | 71,384 | \$167,582,217 | \$565,770,699 |
| Average Spent | \$6, | 110.02 | \$5,889.58 | \$5,345.12 |
| Spending Potential Index | | 86 | 83 | 75 |
| HH Furnishings & Equipment: Total \$ | \$5,2 | 85,881 | \$62,748,862 | \$210,175,290 |
| Average Spent | \$2, | 295.22 | \$2,205.27 | \$1,985.63 |
| Spending Potential Index | | 90 | 86 | 78 |
| Personal Care Products & Services: Total \$ | \$2,1 | 26,011 | \$24,696,435 | \$84,214,602 |
| Average Spent | \$ | 923.15 | \$867.94 | \$795.62 |
| Spending Potential Index | | 91 | 85 | 78 |
| Shelter: Total \$ | \$47,7 | 87,271 | \$550,102,443 | \$1,877,572,657 |
| Average Spent | \$20, | 750.01 | \$19,333.04 | \$17,738.39 |
| Spending Potential Index | | 91 | 84 | 77 |
| Support Payments/Cash Contributions/Gifts in Kind: To | otal \$ \$5,5 | 82,777 | \$67,618,701 | \$226,011,714 |
| Average Spent | \$2, | 424.13 | \$2,376.42 | \$2,135.25 |
| Spending Potential Index | | 89 | 87 | 79 |
| Travel: Total \$ | \$5,8 | 39,757 | \$68,132,933 | \$226,125,350 |
| Average Spent | \$2, | 535.72 | \$2,394.49 | \$2,136.32 |
| Spending Potential Index | | 88 | 83 | 74 |
| Vehicle Maintenance & Repairs: Total \$ | \$2,6 | 63,961 | \$31,258,110 | \$105,921,977 |
| Average Spent | \$1, | 156.74 | \$1,098.55 | \$1,000.70 |
| Spending Potential Index | | 92 | 87 | 79 |

Data Note: Consumer spending shows the amount spent on a variety of goods and services by households that reside in the area. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal business revenue. Total and Average Amount Spent Per Household represent annual figures. The Spending Potential Index represents the amount spent in the area relative to a national average of 100.

Source: Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics. Esri.

Source: Esri forecasts for 2022 and 2027. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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