

NATHAN & ASSOCIATES, INC. PRESENTS

SUN VALLEY

WHITE TANK MOUNTAIN
REGIONAL PARK

STATE LAND

SUN VALLEY





SUN CITY FESTIVE

FESTIVAL FOOTHILLS



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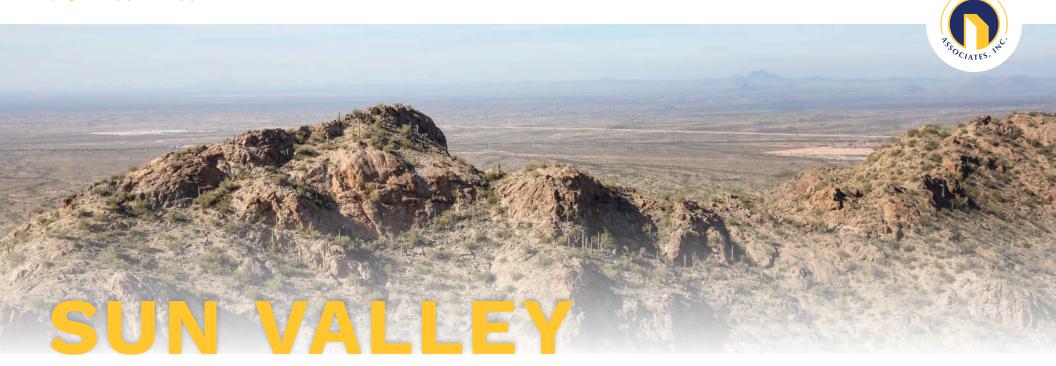


SUN VALLEY

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Sun Valley represents the single largest fee title property abutting state land and the White Tank Mountain Regional Park. The Property is approximately 12,155 acres and is readily accessible by the 28-mile Sun Valley Parkway. Sun Valley Parkway is a four-lane, median divided parkway, that connects with Interstate 10, to the south, providing access to Los Angeles and Southern California Region to the west and Central Phoenix, Sky Harbor Airport and the southwest market to the east. To the north, the Sun Valley Parkway connects to Bell Road, a major east-west thoroughfare, through the City of Surprise, the Sun City communities, and easterly to Phoenix and Scottsdale. Sun Valley Parkway and the Loop 303 are emerging as major growth corridors in the Phoenix area. There have been over 5,000 jobs created in the Loop 303 employment corridor in the past 36 months (See Employment Study on pages 10 & 11). Over the past 6 years, Arizona has been in the top 10 in population growth. As traditional growth areas in Maricopa, Southeast, Northeast and Northwest Valley are becoming constrained and reaching buildout, the West Valley continues to experience rapid growth and accelerating land values.

The Sun Valley Community is adjacent to Pulte Homes/Del Webb Festival Ranch communities – Festival Foothills and Sun City Festival. With more than 24,000 units in the Festival Ranch master plan, both communities are thriving in this vibrant and rapidly growing region. The active-adult, Sun City Festival, represents approximately 7,000 of the master plan's units and most recently was the top selling active-adult community in the Metro Phoenix area.

The Sun Valley Community is intended to be developed in four Villages. The City of Buckeye has already approved Villages I & II for more than 17,500 residential units for initial development in the Sun Valley Community Master Plan and the two remaining villages to be developed in the future.





In the game of states, people vote with their feet, and Arizona is winning. With our high quality of life, growing economy and abundance of new jobs, and some of the best schools in the nation, Arizona continues to prove itself as an unbeatable place to live, raise a family and retire."

 Governor Doug Ducey in response to Arizona being ranked the 4th fastest growing state by the Census Bureau

PHOENIX MARKET OVERVIEW

4.9
Million Residents

11th
Largest metro area in U.S.

U.S. Census Bureau (under 4.8 & 11th)

EDUCATION OPPORTUNITIES

	Arizona State University	72,000
THE UNIVERSITY OF AREZONA	University of Arizona	38,000
NORTHERN ARIZONA UNIVERSITY	Northern Arizona University (Flagstaff)	26,000
BRAND CANYON	Grand Canyon University	20,500
2 MARICOPA	Maricopa County College System (FTSE)	71,000

*Excludes online students / Source: Elliott D. Pollack & Company

Median age

36.4 years

one of the **youngest in the nation** compared to
38.1 years for the U.S.

Source: Elliott D. Pollack & Company



Sunny **85%** of the time

Source: U.S. New & World Report

TOP 10

Homebuyer market for millennials Realtor.com 2019

One of few cites with franchises in all **FOUR** major professional sports leagues

7 PROFESSIONAL SPORTS TEAMS



Arizona Cardinals





Arizona Coyotes



Phoenix Rising FC



Arizona Diamondbacks



Phoenix Suns



Arizona Rattlers

The Wall Street Journal recently ranked Phoenix Sky Harbor Airport as the BEST airport among the 20 largest U.S. airports. With more than 100 non-stop U.S. flights and 22 international destinations, Sky Harbor is one of the busiest airports in the U.S. serving approximately 44 million passengers each year.

Source: PHX Sky Harbor Airport

NON-STOP FLIGHTS TO EVERY MAJOR AMERICAN CITY

through Phoenix Sky Harbor International Airport



Population Growth was 11.1% in Phoenix versus 7.5% in the

U.S. between 2013-2018

MEDIAN HOME PRICE

1ew \$340K

& Existing \$268K

Source: National Association of Home Builders



2013 8TH PLACE 2014 6TH PLACE 2015 8TH PLACE 2016 8TH PLACE 2017 8TH PLACE 2018 4TH PLACE

PSOCIATES!

EMPLOYMENT GROWTH BY INDUSTRY

Phoenix Metro Non-Farm Wage & Salary Employment

Industry	# Employed	12-Month % Change
Financial Activities	196,600	1.7%
Construction	137,000	8.7%
Information	37,800	(2.1%)
Manufacturing	136,500	6.3%
Professional & Business Services	359,700	1.3%
Leisure & Hospitality	228,000	1.5%
Education & Health Services	338,600	4.3%
Mining & Logging	3,700	0.0%
Trade, Transportation & Utilities	411,300	2.2%
Government	240,100	1.5%
Other Services	71,100	2.7%
Total Non-Farm	2,160,400	2.7%

Source: Bureau of Labor Statistics

PERMITS HISTORICAL /FORECAST

New Permits & Resale Statistics *as of November 2019

YEAR	UOFA	BREC	NEW PERMITS	RESALES
Average since 1985			+/- 26,000	+/- 52,000
2019	+/- 26,123	+/- 25,200	+/- 23,500	+/- 114,000
2020	+/- 26,012	+/- 27,400	+/- 24,000	+/- 114,000
2021	+/- 25,880	+/- 26,800	+/- 25,000	+/- 114,000
2022	+/- 25,882	+/- 28,000	+/- 25,500	+/- 114,000
2023	+/- 25,981	+/- 28,000	+/- 26,000	+/- 114,000

Source: RL Brown - House Market Forecast

Belfiore Real Estate Consulting

EMPLOYMENT GROWTH - PHOENIX VS U.S.

Employment Growth	1970-2018	2013-2018	
U.S.	110.0%	9.1%	
Greater Phoenix	540.7%	15.7%	

Data through November 2018

Sources: Elliott Pollack & Co.; UofA Forecasting Project; BLS; AOEO

AFFORDABILITY

Income & Affordability of MSA - Median Sales Price

	New as of July 2019	Existing as of July 2019	Median Income	Homes Affordable for Median Income
Los Angeles County	\$680,000	\$577,000	\$72,800	10.6%
Orange County	\$961,500	\$675,000	\$97,300	13.5%
San Diego County	\$682,000	\$543,000	\$86,300	17.2%
Denver MSA	\$384,651	\$395,000	\$92,800	50.2%
Las Vegas MSA	\$395,055	\$265,000	\$67,800	52.7%
Greater Phoenix	\$341,832	\$257,000	\$72,900	63.9%

Source: DataQuick Information & National Association of Home Builders



PSOCIATES!

WEST VALLEY

The Loop 303 has unleashed housing demand to the west, transforming vacant land parcels and farms into new semi-amenitized master planned communities. The area, once largely limited to large lot, custom homes, now has a diverse lineup of production homebuilders offering homes in communities that include Windrose, Zanjero Trails, Granite Vista, and previously started but unfinished White Tank Foothills. Canyon Views and Arroyo Seco will join, along with the amenitized gem Sterling Groves, opening to waiting homebuyers.

Builders' search for lots to meet demand- and consumers' seeking affordable homes- have pushed buyers back to Grand Avenue in the northwest, back to South Buckeye in the southwest, and back to the Sun Valley Parkway, on the west side of the White Take Mountains. Pulte / Del Webb's Sun City Festival and Festival Foothills communities, Sun Valley Parkway mainstays throughout the last 14 years, have seen housing demand and home prices spring upward over the last 36 months. Builder D.R. Horton, reopening shuttered Tartesso, has sold more than 1,000 homes from just 2 stores since August 2016, pushing starting base prices up 33% from \$149,990 to \$199,990. The West Valley's Pinal County is here: north, south, and west of the White Tank Mountains, and homebuyers are going to follow homebuilders offering a diverse lineup of housing in quality semi-amenitized and amenitized communities.

Source: Belfiore Real Estate Consulting



62% of the West Valley population is workforce age.

Source: WESTMARC.org



\$62,775

Average annual household income in West valley

Source: WESTMARC.org

WEST VALLEY POPULATION PROJECTIONS



2015 - 1.5M



2017 - 1.6M



2020 - 1.7M



2020 - 2.1M

Source: WESTMARC.org

TARGETED EMPLOYMENT SECTORS



Advanced Business Services



Advanced Manufacturing



Healthcare



Information Technology



STEM Occupations



PILLARS OF GROWTH IN THE WEST VALLEY

TALENT

BUYING POWER

35% Of healthcare labor

32 % Of finance & insurance labor

33% Of manufacturing labor

Already reside in the West Valley

Average Household income in West Valley is in the mid \$60,000 with some areas throughout the region

exceeding \$80,000

QUALITY OF LIFE

Westgate Entertainment District

State Farm Stadium

Gila River Arena

5 Major League baseball spring training facilities

Award-winning golf courses

Top-Golf

Desert Diamond Casino

Numerous parks and hiking trails

EDUCATIONAL OPPORTUNITIES

A-Rated K-12 & postsecondary schools

ASU West

Grand Canyon University

Ottawa University

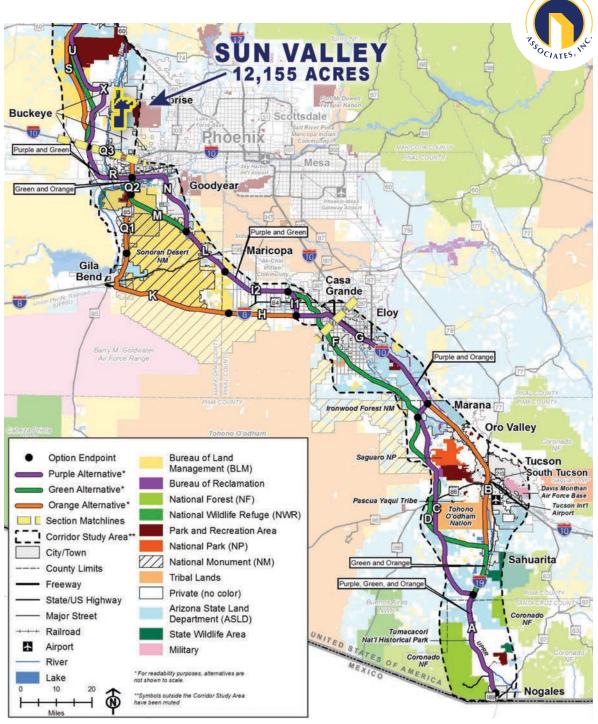
Midwestern University

Glendale **Community College**

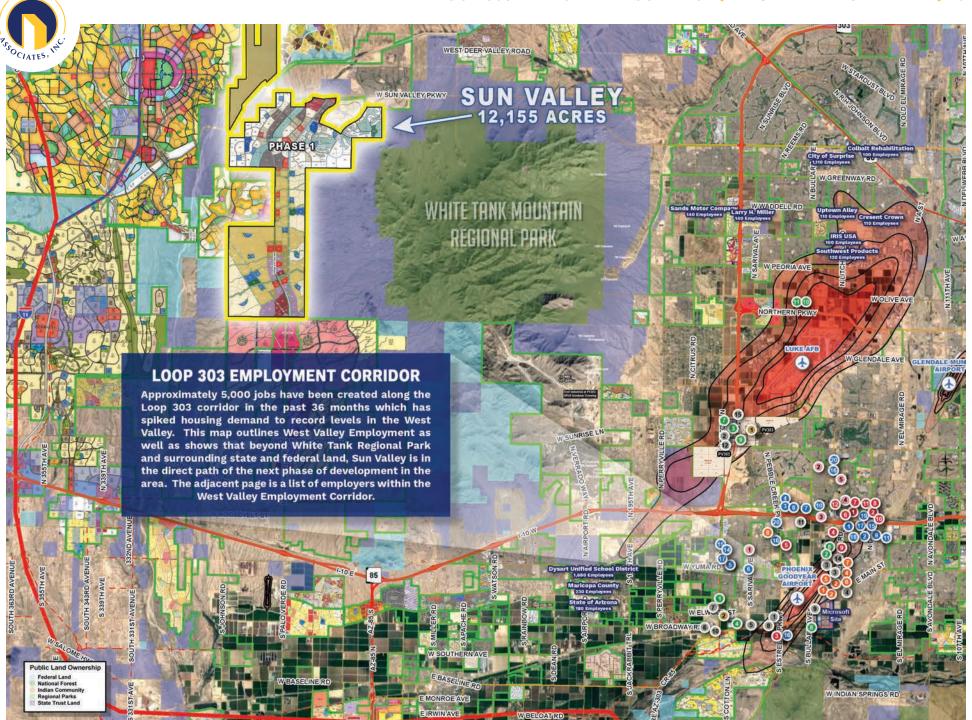
Estrella Community College

West-MFC

The 15-mile stretch of Interstate 11 was completed in Nevada over a year ago to bypass the Hoover Dam. The purpose of the Interstate was to circumvent the traffic across the Hoover Dam that was often a bottleneck for drivers. Now Arizona Department of Transportation (ADOT) is currently evaluating the Tier 1 Environmental Impact Study for three possible routes for the future I-11. The Interstate would run from Nogales, Arizona to Wickenburg, Arizona where it would connect to U.S. Highway 93. US 93 is the future selected I-11 route to Las Vegas. Currently Las Vegas and Phoenix are the two largest cities not connected by an interstate.



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RETAIL AND ENTERTAINMENT

- 1. Barnes & Noble
- 2. Best Buy
- 3. Burlington
- 4. C-A-L Ranch
- 5. Cost Plus World Market
- 6. Fry's Marketplace (231 Employees)
- 7. Harkins Theatres
- 8. Home Goods / TJ Maxx
- 9. JC Penny
- 10. Life Time
- 11. Lowe's
- 12. Michaels
- 13. Pier 1 Imports
- 14. Pottery Barn Outlet
- 15. Ross
- 16. Safeway
- 17. Target & Super Target
- 18. Total Wine
- 19. Ulta
- 20. Wal-Mart Supercenter & Marketplace (260 Employees)

AEROSPACE AND AVIATION

- 1. AerSale (273 Employees)
- 2. ATCA, a Lufthansa Flight Training Subsidiary
- 3. Galaxy International (112 Employees)
- 4. Lockheed Martin (750 Employees)
- 5. LuxAir Jet Centers
- 6. PolyOne
- 7. Prime Solutions Group
- 8. Sonoran Technology (153 Employees)

MEDICAL AND HEALTHCARE

- 1. Abrazo West Campus (1,009 Employees)
- 2. Arizona Cardiology Group
- 3. Banner Health
- 4. Cancer Treatment Centers of America (768 Employees)
- 5. Dignity Health (700 Employees)
- 6. Fresenius Kidney Care
- 7. Goodyear Eye Specialists
- 8. Integrated Medical Services (989 Employees)
- 9. Mountain Park Health Center
- 10. Palm Valley Rehabilitation (225 Employees)
- 11. SimonMed Imaging (650 Employees)
- 12. Spooner Physical Therapy

FULFILLMENT AND DISTRIBUTION

- 1. Amazon.com (1,100 Employees)
- 2. Chewy.com (700 Employees)
- 3. Dick's Sporting Goods (259 Employees)
- 4. Macy's Bloomingdale's (1,008 Employees)
- 5. McLane Sunwest (345 Employees)
- 6. Michael Lewis Company (100 Employees)
- 7. REI (312 Employees)
- 8. Simpson Norton Corporation
- 9. UPS (1,500 Employees)
- 10. Red Bull (140 Employees)
- 11. Rauch Fruit Juices (140 Employees)

OFFICE

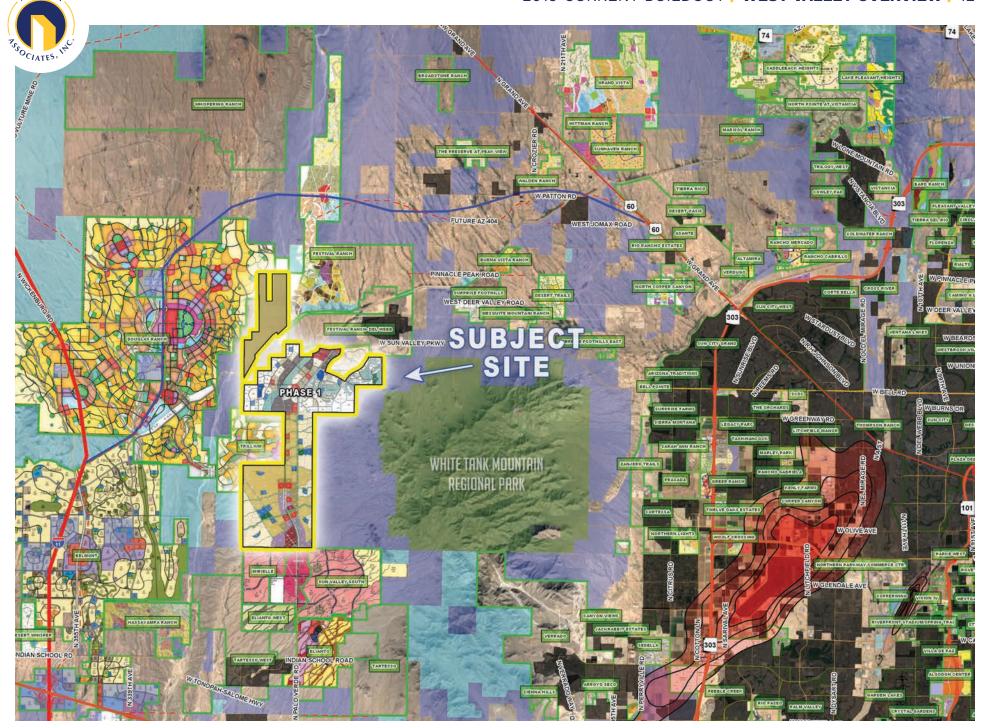
- 1. Canyon Trials Professional Center
- 2. Indian Palms Professional Plaza
- 3. Palm Place Plaza
- 4. Palm Valley Office Park I, II & III
- 5. Palm Valley Professional Plaza

SPEC BUILDINGS

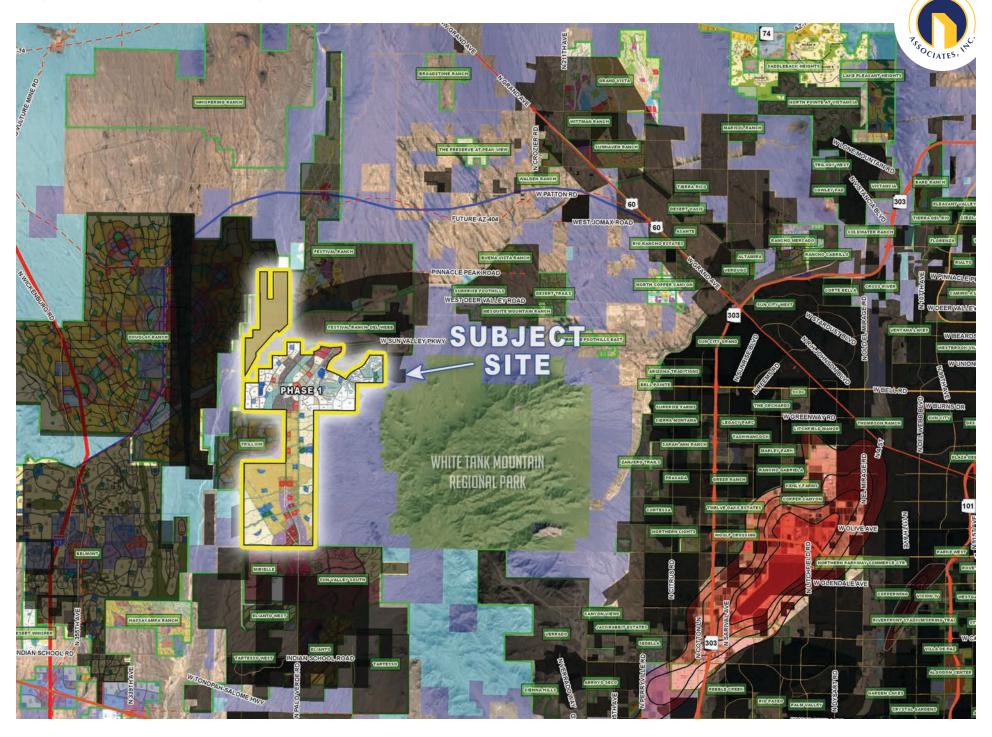
- 1. First Industrial at PV303
- 2. OPUS Goodyear Crossing

MANUFACTURING AND INDUSTRIAL

- 1. AZZ Galvanizing (100 Employees)
- 2. Ball Corp. (120 Employees)
- 3. Cavco Industries (325 Employees)
- 4. CornellCookson
- 5. Global Organics (63 Employees)
- 6. Huhtamaki (300 Employees)
- 7. KPS Global (130 Employees)
- 8. Lorts Manufacturing (175 Employees)
- Inventure Foods / Poore Brothers (250 Employees)
- 10. Schoeller Allibert (65 Employees)
- 11. Snyder's of Hanover (215 Employees)
- 12. Sub-Zero Inc. (500 Employees)
- 13. Nike (505 Employees)
- 14. Quetico (300 Employees)
- 15. HD Supply
- 16. Andersen Corporation (415 Employees)



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Sun Valley is a master planned community site located in the City of Buckeye abutting the west side of the White Tank Mountain Regional Park. The property is located approximately 48 miles from downtown Phoenix, 23 miles west of the Loop 303 employment corridor and approximately 32 miles to the Loop 101 corridor. The overall Sun Valley project spans more than 12,000 acres and at build out is planned to include more than 36,900 residential lots.

PRICE \$303,875,000 (\$25,000 PER ACRE)

Buyer responsible for brokerage fees to outside brokers



LOOKING NORTHEAST



Sun Valley abuts Del Webb's exquisite 55 and over community, Sun City Festival. This community offers resort-style amenities including a 31,000 square foot recreation center, swimming pool and 27-hole golf course, but it is the views and proximity to the White Tank Mountains that make this an unparalleled community. Just North of Sun City Festival, across Festival Ranch Parkway, is Pulte's Festival Foothills charming community that has a number of amenities creating a welcoming, family feel. This community also has spectacular views of the White Tank Mountains, along with parks, playgrounds, splash pads, walking trails and green belts.



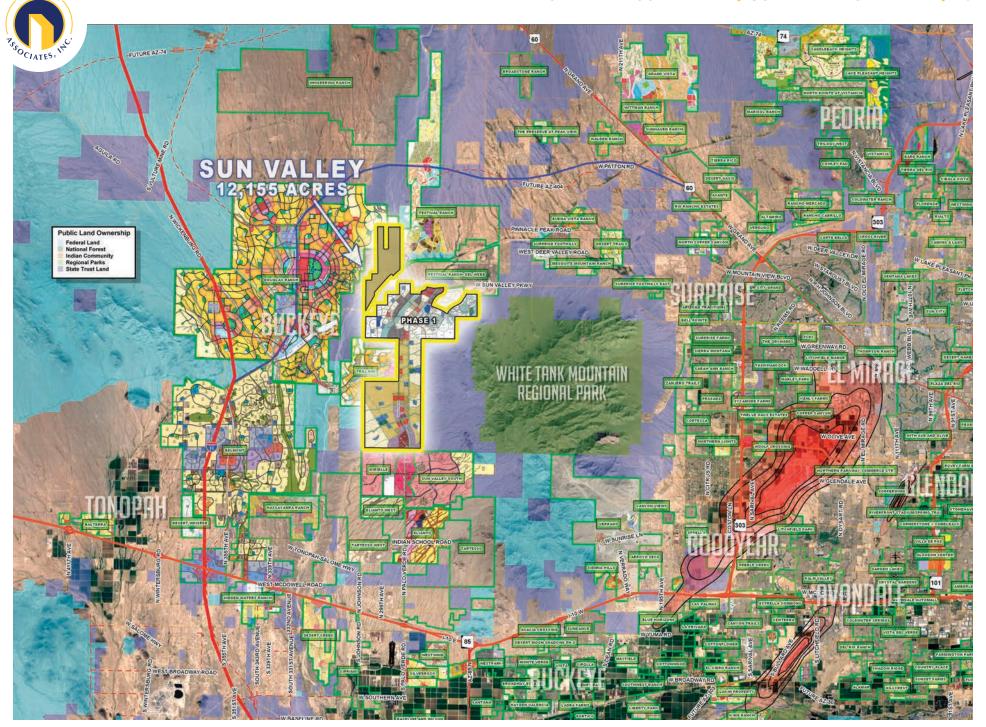
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SUN CITY FESTIVAL

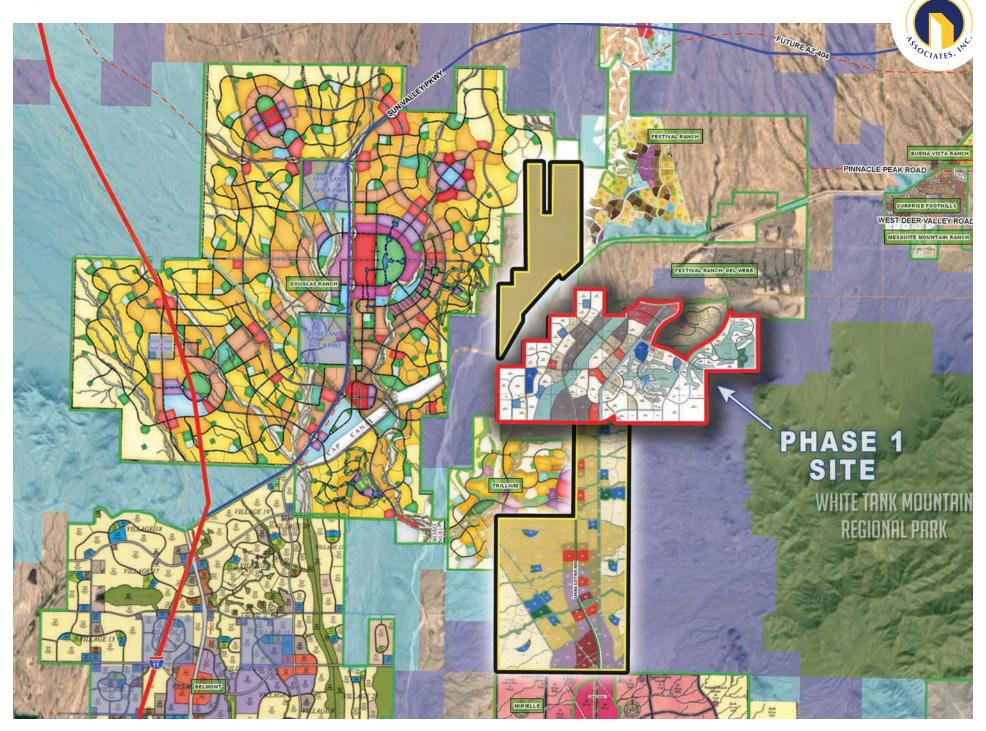


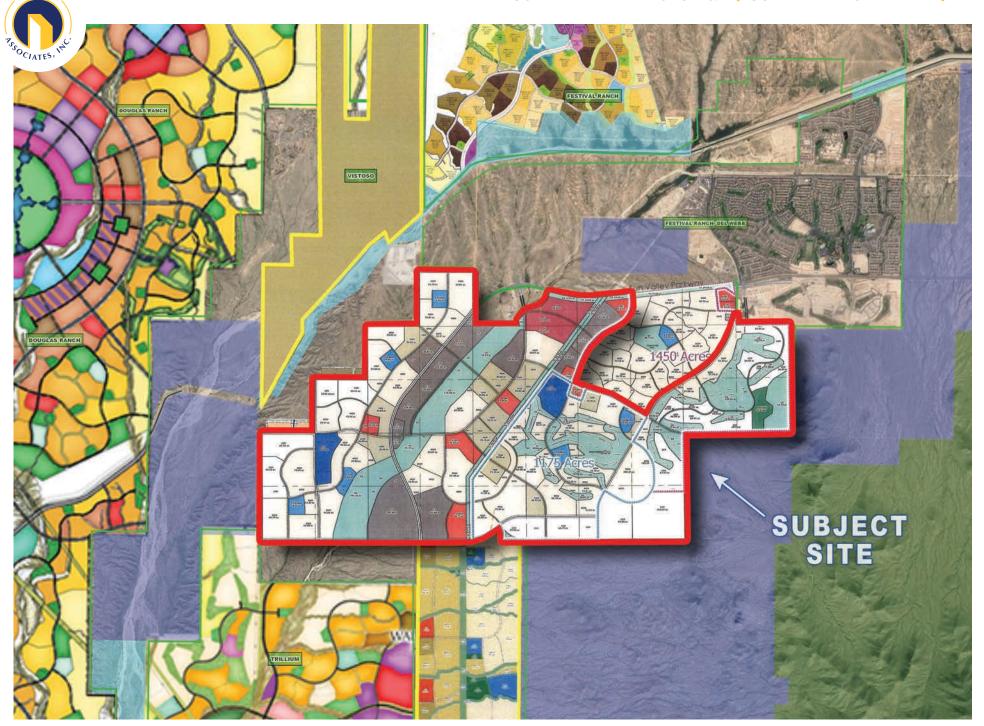




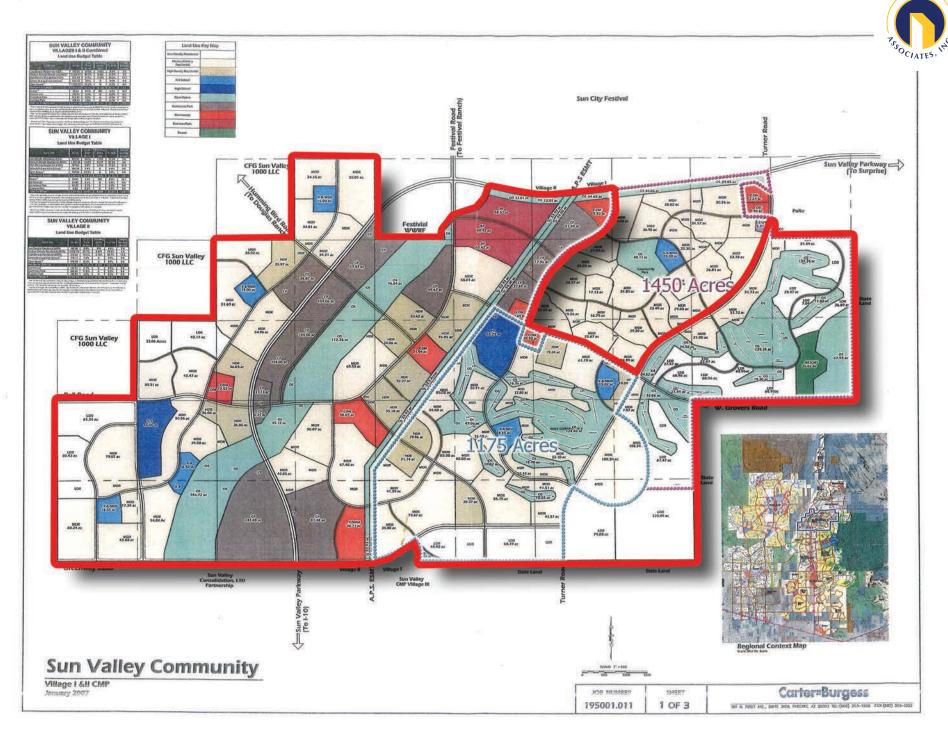


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SUN VALLEY COMMUNITY VILLAGE I

Land Use	Acres	% of Total Acres	Dwelling Units	Percent of Dwelling Units	Target Density (du/acre)
Low Density Residential (LDR)	591.04	19.5%	1,182	13.8%	2.0
Medium Density Residential (MDR)	1,284.00	42.3%	5,778	67.3%	4.5
High Density Residential (HDR)	108.02	3.6%	1,620	18.9%	15.0
School (K-8 and High School)	129.92	4.3%	-		
Open Space	744.72	24.5%	-		
Subtotal	2,857.70	94.1%	8,580	100.0%	3.00
Resort	35.00	1.2%	-		
Commercial	63.86	2.1%	-		
Commerce Park	79.61	2.6%	-		
Business Park	-	0.0%	-		
Total for Village I	3,036.17	100.0%	8,580	100.0%	2.83

SUN VALLEY COMMUNITY VILLAGE II

Land Use	Acres	% of Total Acres	Dwelling Units	Percent of Dwelling Units	Target Density (du/acre)
Low Density Residential (LDR)	185.00	6.8%	370	4.1%	2.0
Medium Density Residential (MDR)	958.04	35.0%	4,311	48.1%	4.5
High Density Residential (HDR)	285.01	10.4%	4,275	47.7%	15.0
School (K-8 and High School)	115.24	4.2%	-		
Open Space	487.31	17.8%	-		
Subtotal	2,030.60	74.3%	8,956	100.0%	4.41
Commercial	112.22	4.1%	-		
Commerce Park	482.02	17.6%	-		
Business Park	108.93	4.0%	-		
Total for Village II	2,733.77	100.0%	8,956	100.0%	3.28

SUN VALLEY COMMUNITY VILLAGE I & II

Land Use	Acres	% of Total Acres	Dwelling Units	Percent of Dwelling Units	Target Density (du/acre)
Low Density Residential (LDR)*	776.04	13.4%	1,552	8.9%	2.0
Medium Density Residential (MDR)	2,242.04	38.9%	10,089	57.5%	4.5
High Density Residential (HDR)	393.03	6.8%	5,895	33.6%	15.0
School (K-8 and High School)	245.16	4.2%	-		
Open Space*	1,232.03	21.4%	-		
Subtotal	4,888.30	84.7%	17,536	100.0%	3.59
Resort	35.00	0.6%	-		
Commercial**	176.08	3.1%	-		
Commerce Park	561.63	9.7%	-		
Business Park	108.93	1.9%	-		
Total for Village I & II	5,769.94	100.0%	17,536	100.0%	3.04

^{*} A Resort overlay district shall be permitted on 35 acres of Village I. A total of fifteen hundred (1,500) units are permitted within the Resort land use designation. The Resort units will count as 20% of the residential dwelling units allowed for the Sun Valley Community Villages I and II. The underlying land use designation for Resort is Low Density Residential.

^{**}The Church and Public Facilities land use are included in the Commercial acreage. The underlying land use designation for Church and Public Facilities is Commercial.





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